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No. GUVNL/Tech/ Solar Cell/PM-KUSUM-C/FLS/ 58

Date: 06-01-2023

By E-mail

To,
The Managing Director
DGVCL/MGVCL/PGVCL/UGVCL
Corporate Office,
Surat/Vadodara/Rajkot /Mehsana

Sub:- Filing tariff petition before the Hon'ble GERC for adoption of the Tariff discovered through the competitive bidding against various small scale Solar plants covered under Component-C- Feeder level Solarization of PM-KUSUM Scheme.

Ref:- (1) PGVCL letter No. PGVCL/Project/DSM/PM-KUSUM-C/FLS/TN-03/2598 dtd. 01-10-2022
 (2) UGVCL letter No. UGVCL/R&C/Solar Cell/PM-KUSUM-C/FLS/1415 dtd. 21-10-2022
 (3) MGVCCL letter No. MGVCCL/RA&C/DSM/PM-KUSUM-C/FLS/TN-1/1427 dtd. 18-11-2022
 (4) PGVCL letter No. PGVCL/DSM/KUSUM-C/FLS/3211 dtd. 23-12-2022
 (5) PGVCL letter No. PGVCL/DSM/KUSUM-C/FLS/65 dtd. 05-01-2023

With reference to DISCOMs' submission regarding to file tariff petition before the Hon'ble GERC for adoption of the Tariff discovered through the competitive bidding against various small scale Solar plants covered under Component-C- Feeder level Solarization of PM-KUSUM Scheme, it is to state that same was put up before the Competent Authority of GUVNL.

In above regard, the qualification requirement & criteria stipulated in PGVCL's RfP documents for PM-KUSUM, Component-C for feeder level solarization has been reviewed. The qualification criteria and observation/ comments against the same as approved by the Competent Authority of GUVNL are as under:

(1) Technical qualification requirement & criteria:

- (a) Bidder shall have experience of execution of supply, installation and commissioning of grid connected solar power plants with cumulative capacity of 500 KWp considering capacity of individual solar plants of 03 kWp or more, during last five years with any govt. or private organization in India.

Observation / comments:

As regard to above provision of RfP documents, it is to state that the experience criteria for installation of solar plant seems to be restrictive in nature. Even GUVNL's bid for MW scale project are not having such requirement. Therefore, the same may not be kept to increase the bidder participation.

- (b) The Bidder should have Electrical contractor license in Gujarat. In case of non-availability of the same at the time of bid submission, the contractor should submit a valid electrical contractor license issued by Govt. of Gujarat within 1 month of award of contract. The bidder should submit an undertaking in this regard along with the bid. Or submit a copy of contract executed for electrical work with a contractor having a valid license.

Observation / comments:

The bidder is possessing Electrical Contractor License or not, has no bearing on the execution / performance of the solar project as the bidder can avail the services of licensed electrical contractor as per their requirement. Further, the person shall have minimum technical qualification to eligible for getting electrical contractor license. Therefore, this requirement may be removed as many bidders who want to participate in the bid may not have minimum technical qualification to get the electrical license and may want to avail services from third party contractor if become successful bidder.

(2) Financial qualification criteria:

- (a) The Bidder should have positive net worth for each of the last three Financial Years (FY:19-20, FY:20-21 & FY:21-22). In case of JV, at least one member must fulfil this requirement.
- (b) To ascertain that the Bidder has sufficient means to manage the fund requirements for the Project, the Bidder shall be required to have Minimum Average Annual Turnover during LAST 3 financial years (FY2019-20, FY 2020-21, FY2021-22) not be less than amount in Rs. mentioned against each separate individual Solar Plant in Annexure K20 for which the bidder wants to bid. (If audited annual accounts for FY 2021-22 are not available, provide accounts for FY 2020-21, FY 2019-20 and 2018-19)

Observation / comments:

In regard to above provisions regarding minimum turnover requirement of Rs. 1.05 Crs per MW, it is to state that certain entities who want to participate in bid may not have requisite turnover specifically in respect of Start-up entities but may have adequate net worth to fund the project.

Further, GUVNL's bid for MW solar projects provides for net worth requirement only to ascertain financial capabilities of bidder to execute the project.

Therefore, in order to attract more participation in the bid, it is suggested to provide that the bidder shall meet either (i) turnover requirement of Rs. 1.05 Crs / MW or (ii) Net worth requirement of Rs. 0.80 Cr / MW in line GUVNL's RfP and

proportionate net worth requirement for part capacity, as minimum qualifying criteria.

(3) Other conditions of RfP documents:

- (a) The SPG shall ensure submission of the "In-Principle" land documents including documents such as Agreements to Sell, Banakhat etc. within 90 days from the date of issuance of work order after which PPA shall be signed by PGVCL with the SPG. Further, the SPG shall submit the final land documents within the period of 4 months after the date of signing of PPA for the entire required land duly registered by appropriate revenue authority.

Observation / comments:

The land documents may be sought at the time of commissioning of the project instead of providing limited time period.

- (b) The bidder is required to submit make and other details of Solar PV module, Inverter, meter, circuit breaker, conductor/cable and other material before signing of PPA.

Observation / comments:

These details related to plants & machineries may not be available at the time of signing of PPA. If required, such details may be sought at the time of commissioning of project instead of seeking the details upfront.

DISCOMs are requested for carrying out necessary modification in RfP documents and properly publicise the scheme for more competition.

In view of above, it is requested to instruct concerned officer for further appropriate actions after observing all the formalities, please.

Thanking you.

Yours faithfully,



(S S Modi)

Additional Chief Engineer (Tech)

Copy fwcs to:-

- The Managing Director, GUVNL, Vadodara
- The Director (Tech/A&F), GUVNL, Vadodara
- The General Manager (Comm./RE&IPP), GUVNL, Vadodara